

Increased Average Deal Size by **28%**

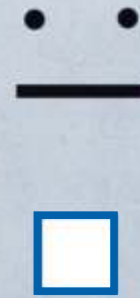
Reduced time to generate forecasts and report by **50%**

Increase Sales Team Productivity By **28%**

Increased Upsell success by **40%**

Increased Services and field representatives **40%**

Reduced Call Centre Operations and Integration costs by **42%**



*SAP Performance Benchmarking »

In today's dynamic and competitive environment, we are all required to provide innovative tools to enable the sales and service team to manage, receive, and analyze up-to-date information in real-time and everywhere.

The SAP Sales Cloud and SAP Service Cloud package is a unique offer from QuickStart-CX the rapid realization of the solution in the cloud.

The package provides an innovative digital solution for managing, controlling, and operating the sales and service organization increase the productivity and effectiveness with our solution to keep the customers future-ready. The solutions based on AP Best Practice with business insights from SAVIC experts and helps to address changing business challenges and available with three deployable solution options are Basic - 8 weeks, Standard -12 weeks, Premium - 16 weeks.

Features of QuickStart-CX

- Discount & Markup Pricing
- Variant Configuration & Variant Pricing
- Controlled Flexibility to Quote
- 100% GST Compliant
- Quotations Come with Product Specifications
- Payment Breakup Within The Order Acceptance
- Product Availability Control From Background ERP System
- Ground Level Visibility
- Central Reporting

“SAP C/4HANA speeds up our daily work. It optimize our processes and gives us mobile access to real-time data –anytime, any where. Ultimately, this helps us better to connect with and serve our Customers and Business Partners”

Mr. Vinay, Sales Head, UCAM India Pvt Ltd.

QuickStart-CX

Basic

Duration : **8 Weeks**

Implementation Co t: **9,00,000 INR**

SAP Sales Cloud Subscription: **2689 Per User Per Month***

SAP Service Cloud Subscription: **2531 INR Per User Per Month***

Standard

Duration : **12 Weeks**

Implementation Co t: **24,00,000 INR**

SAP Sales Cloud Subscription: **2689 Per User Per Month***

SAP Service Cloud Subscription: **2531 INR Per User Per Month***

Premium

Duration : **16 Weeks**

Implementation Co t: **40,00,000 INR**

SAP Sales Cloud Subscription: **2689 INR Per User Per Month***

SAP Service Cloud Subscription: **2531 Per User Per Month***

Price validity till Dec 31st, 2019 (3 year contract based on 20 licensed users)

*Price is valid only if the depending SAP licenses Service procured from SAVIC

SAVIC QuickStart-CX Offerings

Scope	Processes	Basic	Standard	Premium
Activity Management		✓	✓	✓
Sales Cloud	Lead	✓	✓	✓
	Opportunity	✓	✓	✓
	Activity	✓	✓	✓
	Sales Quote	✓	✓	✓
	Sales Order	✓	✓	✓
Service Cloud	Service Ticket	✓	✓	✓
	Work Ticket	✓	✓	✓
	Installed Based	✓	✓	✓
	Contract	✓	✓	✓
	Resource Scheduler	✓	✓	✓
Post Go-Live Support		✓	✓	✓
Standard Report		✓	✓	✓
Functional Customization			✓	✓
Collaboration with Social Media			✓	✓
Integration with AP ECC & SAP S/4HANA			✓	✓
Variant Configuration & Variant Pricing			✓	✓
Controlled Flexibility to Quote			✓	✓
Discount and Mark -up Pricing				✓
100% Cost Compliant				✓
Quotations with Product Specification				✓
Payment Breakup within order				✓
Product Availability Controlled Form				✓
Ground Level Visibility				✓
Central Reporting				✓

SAVIC Deployment Plan: One Simple, Modular and Agile methodology -



Contact Us

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